



## Operational Assessment

**Client Need:** Private Equity Firm looking to purchase an independent sub-prime auto finance company sought expert assistance in conducting a full operational assessment for their due diligence efforts.

**Solution:** BenchMark conducted a full operational assessment by utilizing its proprietary assessment and analytical approaches designed for auto finance companies by reviewing the originations, servicing, and loss management domains.

**Result:** BenchMark reviewed the metric performance, process workflows, workforce competencies, policies and corporate strategies to those captured in our proprietary database for comparative results against top performers in the industry. BenchMark provided the client with comparable data, industry best practices, and change opportunities that could be made once new ownership took over that yielded more than \$1.5 million in annualized savings.