

Fleet Services Provider Contract Review

Client Need: A pan European provider of fleet services to many global brand names required an overview of their contracts with clients with a view to preparing a single repository of information and working towards a harmonised contract approach.

Solution: Having been provided with all client contract copies in soft copy form (around 1200 documents), BenchMark prepared a summary of all key clauses, KPI measurements, commencement and expiry dates, coverage of services and other terms. We provided recommendation for key aspects of contract harmonisation and improvements to KPI reporting.

Result: The client has been able to have a clearer view across all markets of the relationships and commitments with their clients and is working towards a more standardised approach as contracts are renewed.